

AGENDA ITEM FOR ADMINISTRATIVE MEETING

( ) Discussion only  
( X ) Action

FROM (DEPT/ DIVISION): Public Works  
PROGRAM: Equipment  
SUBJECT: Wheel Loader Purchase

<p><b>Background:</b> The County issued a request for proposals to purchase a used wheel loader. Public Works received proposals from PAPE Machinery and Modern Machinery. Modern Machinery submitted a proposal of \$137,000 for a machine that met the requested requirements. PAPE delivered 4 proposals for machines meeting the requested requirements: #1 \$185,612 #2 \$179,150 #3 \$162,650 #4 \$171,950 We are recommending the purchase of the machine with the lowest cost.</p>	<p><u>ACTION REQUESTED:</u></p> <p>Authorize purchase of KOMATSU WA270-B Wheel loader from Modern Machinery in the amount of \$137,000</p>
--	--

ATTACHMENTS: Proposals from Modern Machinery and PAPE Machinery.  
Date: (3/27/23) Submitted By: (Tom Fellows)

\*\*\*\*\*For Internal Use Only\*\*\*\*\*

Checkoffs:

- ( ) Exec. Asst.
- ( ) Dept. Head (copy)
- ( ) Human Resources (copy)
- ( ) Budget (copy)
- ( ) Fiscal
- ( ) Legal (copy)
- ( ) (Other - List)

To be notified of Meeting:

Needed at Meeting:

\*\*\*\*\*

Scheduled for meeting on: April 5, 2023

Action taken:

\*\*\*\*\*



---

4428 E Trent  
Spokane WA 99212

Phone: (509) 535-1654  
Toll Free: (800) 541-0754  
Fax: (509) 534-6754  
Web Site: [www.modernmachinery.com](http://www.modernmachinery.com)

Umatilla County Road Department  
3920 Westgate  
Pendleton Ore.

03-09-2023

Attn: Tom Fellows

Tom, Modern Machinery is pleased to offer the following for your consideration.

2018 Komatsu WA270-8 Loader with hydraulic quick coupler. 3-yard general purpose bucket, 8' wide x 72" tines fork carriage both set up with quick coupler hooks. Hydraulic third valve for auxiliary hydraulics to the front of the loader. Current hours are 1962 unit is in Tri Cities. Your price is 137,000.00 delivered to your yard in Pendleton. Please feel free to call with any questions.

Thank you,

Jim Holland



# Sales Agreement

Customer: Umatilla County Road Department

Customer #:

PO #:

Address: 3920 Westgate

City: Pendleton

State: Ore.

Zip: 97801

Phone #: (541) 278-5424

Buyer's Name: Tom Fellows

Salesman: Jim Holland

Delivery Address/Point of Possession: County Shop 3920 Westgate

Service Meter Reading 1,963.00

Expected Delivery Date 04/13/2023

Equip #	Make	Model	Description	Serial #	Price
528528	Komatsu	WA270-8	Wheel Loader with quick coupler and third valve hydraulics	83723	\$137,000.00
535621	JRB	Forks	96" wide carriage with 72" tines		0.00
535630	JRB	Bucket	3 yard bucket		0.00
					0.00
				Freight	0.00
				Extended Warranty	0.00
				Rentals Applied	0.00
				Interest	0.00
				Doc Fees	0.00
					0.00

Trade-in Allowance:

					0.00
					0.00

Less Amount Owed to:

Finance Company Name

Loan Balance 0.00

Subtotal 137,000.00

<b>Sales Tax:</b>	Taxable	
	State	
	County	
	City - Tax Code	
	Rate	
	Tax Amount	
	Down Payment	
	<b>Amount Due</b>	\$137,000.00

<b>Financing Options:</b>	<u>Annual %</u>
24 months	
36 months	
48 months	
Other:	

Comments:

## EQUIPMENT WARRANTY

Warranty coverage on the equipment covered by this order, if any, has been explained to Customer. The warranty coverage is outlined below and indicated by the box checked.

**NEW** — Manufacturer Warranty subject to qualification. If qualified, the following terms apply only if box at left is checked. Purchaser acknowledges He/She has read and received a copy of this entire order and acknowledges the DISCLAIMER OF WARRANTIES AND WAIVER OF CLAIMS on Page 2 of this Agreement.

**USED** — When the equipment covered by this order is used equipment. THE CUSTOMER STATES THAT HE/SHE HAS EXAMINED THE EQUIPMENT and is buying the equipment AS IS and with NO REPRESENTATION OR WARRANTIES, unless otherwise specified in writing below:

NO AGREEMENTS OTHER THAN THOSE EITHER PRINTED OR WRITTEN ON THIS ORDER ARE BINDING ON EITHER PARTY OF THIS CONTRACT. This order is subject to the terms and conditions set forth on pages 1 and 2 of this document, including the applicable manufacturer's warranty. Only a branch manager or senior officer of Modern Machinery are authorized to sign this Agreement on Modern Machinery's behalf. THIS AGREEMENT IS NOT BINDING ON EITHER PARTY UNTIL FULLY EXECUTED. I agree to grant Modern a purchase money security interest in all equipment described in this agreement until complete satisfaction of the purchase price. I certify that any equipment traded as part of any transaction related hereto is free and clear of all liens and encumbrances. I understand and acknowledge that my account is subject to a finance charge of 1.5 per month (18% per year) on any unpaid balance commencing 10 days after invoice date. PURCHASER ACKNOWLEDGES HE/SHE HAS READ (BOTH PAGES) AND RECEIVED A COPY OF THIS ENTIRE AGREEMENT.

By: \_\_\_\_\_ Date: \_\_\_\_\_

Signed: \_\_\_\_\_

Modern Machinery Co., Inc.

By: \_\_\_\_\_ Date: \_\_\_\_\_

Signed: \_\_\_\_\_

Title: \_\_\_\_\_

Customer

## Sales AGREEMENT (“AGREEMENT”) – TERMS AND CONDITIONS

### Equipment Sales - Limited Warranty

1. Unless otherwise indicated on Page 1 of this Agreement, the warranty on any and all new equipment sold by Modern is limited to only such warranty as is issued by the manufacturer. THESE WARRANTIES ARE EXPRESSLY IN LIEU OF ANY OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. No other warranty is authorized to be made on behalf of Modern and MODERN MAKES NO WARRANTIES OF ITS OWN OF ANY KIND WHATSOEVER REGARDING ANY NEW EQUIPMENT SOLD HEREUNDER.

### Limitation of Liability

3. MODERN SHALL IN NO EVENT BE LIABLE by reason of the equipment sold hereunder, or by reason of any negligence or other liability in tort, for ANY SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES, such as, but not limited to, damages or loss of other property or personal injury to any person, LOSS OF PROFITS OF ANY KIND, down time of men or equipment, cost of replacement equipment, or claims of customers or other parties contracting with Customer. Modern shall in no event be liable in damages for any amount greater than the purchase price paid by Customer to Modern.

### Acceptance and Delivery

5. By signing this Agreement, Customer grants a security interest to Modern for the purpose of securing full payment and performance of the obligations arising hereunder. Customer agrees to do whatever is necessary under applicable law to perfect and continue Modern's security interest in the equipment. This security interest and any certificate of title attaching to the equipment shall remain with Modern until the purchase price has been paid in full. Prior to paying the purchase price in full, Customer will not allow any adverse lien, security interest, or encumbrance to attach to the equipment without the express prior written approval of Modern.

3. Modern will not be liable for any delays in delivery caused by circumstances beyond its control including but not limited to strikes, accidents, civil disorder, natural disaster, or the unavailability of parts or material.

### Costs

7. Customer agrees to pay the purchase price as shown in this Agreement. The price includes an estimate of applicable taxes, payment of which is the responsibility of Customer.

### Default

10. Default occurs when the Customer fails to pay Modern or perform its obligations according to the terms of this Agreement or becomes insolvent. A waiver by Modern of any default does not constitute a waiver of any subsequent default.

11. Upon default, the obligations secured by this Agreement and all supplemental security agreements shall immediately become due and payable in full without further notice or demand.

12. In the event of default and upon the written demand of Modern, the Customer will peacefully surrender the equipment to Modern. If Customer fails to peacefully surrender the Equipment, Modern shall have the right, without notice or resort to judicial proceedings, to enter upon the premises of the Customer or any agent of the Customer where the equipment may be or where Modern believes the equipment may be, and disassemble, render unusable and/or repossess all or a portion of the equipment. If Modern requests, the Customer shall fully assemble the equipment, make the equipment available at a reasonably convenient location designated by Modern, and authorize Modern to take full possession of the equipment at that location.

Modern, in its sole discretion, shall have the right to file UCC liens against any equipment subject to a finalized sales contract.

13. If repossessed, the equipment may be sold at a private sale and Customer agrees that this is a commercially reasonable means of resale.

### Miscellaneous

14. This Agreement is a contract containing the entire agreement between the parties and supersedes all other agreements between the parties regarding the equipment. This Agreement may not be changed in any way except in writing, signed by both parties, and attached to this Agreement. If any part of this Agreement is found to be invalid, the remaining provisions will remain in effect.

15. If this Agreement is signed by more than one person on behalf of the Customer, all signers are jointly and severally liable hereunder with the Customer.

16. Modern's rights and remedies under this Agreement and any other agreements are cumulative. Modern may exercise its rights either singly, concurrently, or both. The listing of any rights in this Agreement does not constitute a waiver of any other rights permitted by law.

17. This Agreement shall be governed by the laws of the state of the Modern branch location that is selling the equipment. The Customer agrees to pay all reasonable court costs and attorney fees incurred by Modern to enforce the terms of this Agreement.

Customer Initials \_\_\_\_\_



WA 270

KOMATSU

WL09

KOMATSU



JRB

Quote Id: 28424609

---

Prepared For:

**TOM FELLOWS**

**UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT**

Prepared By: **RALPH GOODWIN**

Pape Machinery, Inc.  
1925 E James Street  
Pasco, WA 99301

Tel: 509-547-8813

Mobile Phone: 509-995-4706

Fax: 509-547-7959

Email: [rgoodwin@papemachinery.com](mailto:rgoodwin@papemachinery.com)

Date: 20 March 2023

Offer Expires: 19 April 2023

---

*Confidential*

**Quote Summary**

**Prepared For:**

TOM FELLOWS  
 UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT  
 TOM FELLOWS  
 3920 WESTGATE  
 PENDLETON, OR 97801

**Prepared By:**

RALPH GOODWIN  
 Pape Machinery, Inc.  
 1925 E James Street  
 Pasco, WA 99301  
 Phone: 509-547-8813  
 Mobile: 509-995-4706  
 rgoodwin@papemachinery.com

*This sale is subject to Papé's Terms and Conditions of Sale effective on the date hereof, which are incorporated in full by this reference. The Terms and Conditions of Sale are available at [www.pape.com/terms](http://www.pape.com/terms), and will also be sent by mail or e-mail to the purchaser upon request.*

**Quote Id:** 28424609  
**Created On:** 20 March 2023  
**Last Modified On:** 20 March 2023  
**Expiration Date:** 19 April 2023

<b>Equipment Summary</b>	<b>Selling Price</b>		<b>Qty</b>		<b>Extended</b>
2023 JOHN DEERE 544 G WHEEL LOADER - 17092524	\$ 183,661.00	X	1	=	\$ 183,661.00
Extended Warranty	\$ 2,951.00	X	1	=	\$ 2,951.00
Extended Warranty, 544 G, Comprehensive, 2000 Total Hours or 60 Total Months, \$200 Deductible					
<b>Sub Total</b>					<b>\$ 186,612.00</b>
<b>Equipment Total</b>					<b>\$ 186,612.00</b>

**Quote Summary**

Equipment Total	\$ 186,612.00
SubTotal	\$ 186,612.00
Total	\$ 186,612.00
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 186,612.00</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

# Selling Equipment


**MACHINERY**
**Quote Id:** 28424609

**Customer:** UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT

## 2023 JOHN DEERE 544 G WHEEL LOADER - 17092524

**Equipment Notes:** FACTORY DELIVERY DATE 4/28/23--ANTICIPATED  
 CUSTOMER DELIVERY 5/20/23

**Hours:** 0

**Selling Price**
**Stock Number:** 17092524

**\$ 183,661.00**

Code	Description	Qty	Unit	Extended
3010YN	JOHN DEERE AC,20.5R25 L3,2SPL, RC,QC,3.0YD	1	\$ 267,987.00	\$ 267,987.00
<b>Standard Options - Per Unit</b>				
N183E	JDLINK	1	\$ 0.00	\$ 0.00
N0202	UNITED STATES	1	\$ 0.00	\$ 0.00
N0259	ENGLISH	1	\$ 0.00	\$ 0.00
N0351	TRANSLATED TEXT LABELS	1	\$ 0.00	\$ 0.00
N0400	STANDARD LOADER	1	\$ 0.00	\$ 0.00
N0451	STANDARD Z-BAR	1	\$ 0.00	\$ 0.00
N0602	LEVEL 2 TRIM	1	\$ 0.00	\$ 0.00
N0652	LEVEL 2 PERFORMANCE	1	\$ 0.00	\$ 0.00
N0951	REAR CAMERA(PRIMARY DISPLAY)	1	\$ 0.00	\$ 0.00
N4021	ENGINE FT4	1	\$ 0.00	\$ 0.00
N4251	STANDARD FUEL FILTER	1	\$ 0.00	\$ 0.00
N5174	MAXAM 20.5R25 L3 TIRE	1	\$ 0.00	\$ 0.00
N7054	THREE FUNCTION HYDRAULICS	1	\$ 0.00	\$ 0.00
N7403	HY COUPLER - JRB 416PATTERN	1	\$ 0.00	\$ 0.00
N7458	BOLT-ON CUTTING EDGE	1	\$ 0.00	\$ 0.00
N7876	3.0YD(2.3CM)GENERAL PERF	1	\$ 0.00	\$ 0.00
N8505	GUARDS-TRANSMISSION&BOTTOM	1	\$ 0.00	\$ 0.00
SOURCEWELL	LESS 36% DISCOUNT OFF LIST PER 032119-JDC	1	\$ -96,476.00	\$ -96,476.00
<b>Standard Options Total</b>				<b>\$ -96,476.00</b>
<b>Dealer Attachments</b>				
DEERE	INCOMING FREIGHT	1	\$ 9,100.00	\$ 9,100.00
PAPE	PDI/ SETUP	1	\$ 1,650.00	\$ 1,650.00
PAPE	DELIVERY	1	\$ 800.00	\$ 800.00
PAPE	BOOKS	1	\$ 600.00	\$ 600.00
<b>Dealer Attachments Total</b>				<b>\$ 12,150.00</b>
<b>Value Added Services</b>				
	Extended Warranty	1	\$ 2,951.00	\$ 2,951.00
<b>Value Added Services Total</b>				<b>\$ 2,951.00</b>
<b>Suggested Price</b>				<b>\$ 186,612.00</b>
<b>Customer Discounts</b>				
<b>Customer Discounts Total</b>			<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Total Selling Price</b>				<b>\$ 186,612.00</b>





## Extended Warranty Proposal

## PowerGard™ Protection Plan

### 4WD Loaders

Date : March 20, 2023

Machine/Use Information		Plan Description		Price	
Manufacturer	<b>JOHN DEERE</b>	Plan Type:	Extended Warranty	Deductible:	\$ 200
Equipment Type	4WD Loaders	Coverage:	Comprehensive	Quoted Price	\$ 2,951.00
Model	544 G	Total Months:	60		
Country	US	Total Hours:	2000	Date Quoted	March 20, 2023
MFWD/Tracks	N				

### Scraper Use

Extended Warranty is available only through authorized John Deere Dealers for John Deere Products, and may be purchased at any time before the product's Standard Warranty, or Extended Warranty expires.

**Extended Warranty Proposal Prepared for:**

I have been offered this extended warranty and

Customer Name - Please Print

I ACCEPT the Extended Warranty

I DECLINE the Extended Warranty

Customer Signature

If declined, I fully understand that any equipment listed above is not covered for customer expenses due to component failures beyond the original basic warranty period provided by John Deere.

**Note :** This is **not** a contract. For specific Extended Warranty coverage terms and conditions, please refer to the actual Extended Warranty contract for more information and the terms, conditions and limitations of the agreement.

### What Extended Warranty is :

The Extended Warranty Program is for the reimbursement on parts and labor for covered components that fail due to faulty material or original workmanship that occur beyond the John Deere Basic Warranty coverage period. The agreement is between Deere & Company and the owners of select John Deere Construction and Forestry equipment, who purchase the Extended Warranty Plans for the desired coverage as indicated in this proposal.

### What Extended Warranty is not :

Extended Warranty is not insurance. It also does not cover routine maintenance or high wear items, or insurance-related risks/perils such as collision, overturn, vandalism, wind, fire, hail, etc. It does not cover loss of income during or after an equipment failure. See the actual product-specific Extended Warranty agreement for a complete listing of covered components, and limitations and conditions under the program.

### Features/Benefits:

- Extended Warranty includes the following features and benefits under the program :
- Pays for parts and labor costs incurred on failed covered components (less any applicable deductibles),
- Does not require pre-approval before repairs are made by the authorized John Deere dealership,
- Payments are reimbursed directly to the dealership with no prepayment required by the contract holder.



Quote Id: 28424609

---

Prepared For:

**TOM FELLOWS**

**UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT**

Prepared By: **RALPH GOODWIN**

Pape Machinery, Inc.  
1925 E James Street  
Pasco, WA 99301

Tel: 509-547-8813

Mobile Phone: 509-995-4706

Fax: 509-547-7959

Email: [rgoodwin@papemachinery.com](mailto:rgoodwin@papemachinery.com)

Date: 20 March 2023

301000

Offer Expires: 19 April 2023

---

*Confidential*

---

**Quote Summary**
**Prepared For:**

TOM FELLOWS  
 UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT  
 TOM FELLOWS  
 3920 WESTGATE  
 PENDLETON, OR 97801

**Prepared By:**

RALPH GOODWIN  
 Pape Machinery, Inc.  
 1925 E James Street  
 Pasco, WA 99301  
 Phone: 509-547-8813  
 Mobile: 509-995-4706  
 rgoodwin@papemachinery.com

*This sale is subject to Papé's Terms and Conditions of Sale effective on the date hereof, which are incorporated in full by this reference. The Terms and Conditions of Sale are available at [www.pape.com/terms](http://www.pape.com/terms), and will also be sent by mail or e-mail to the purchaser upon request.*

**Quote Id:** 28424609  
**Created On:** 20 March 2023  
**Last Modified On:** 20 March 2023  
**Expiration Date:** 19 April 2023

Equipment Summary	Selling Price	Qty	Extended
2021 JOHN DEERE 544 P WHEEL LOADER - 1DW544PACMLZ12621	\$ 179,150.00 X	1 =	\$ 179,150.00
<b>Equipment Total</b>			<b>\$ 179,150.00</b>

---

**Quote Summary**

Equipment Total	\$ 179,150.00
SubTotal	\$ 179,150.00
Total	\$ 179,150.00
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 179,150.00</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

# Selling Equipment


**MACHINERY**
**Quote Id:** 28424609

**Customer:** UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT

## 2021 JOHN DEERE 544 P WHEEL LOADER - 1DW544PACMLZ12621

**Equipment Notes:** CURRENTLY ON RENT TO SPOKANE TOWN HOMES

**Hours:** 1650

**Selling Price**
**Stock Number:** MLZ12621

**\$ 179,150.00**

Code	Description	Qty	Unit	Extended
6030DW	JOHN DEERE AC,20.5R25 L3,3SPL, RC,QC,3.0YD 6030DW	1	\$ 175,500.00	\$ 175,500.00
<b>Standard Options - Per Unit</b>				
W170C	JDLINK ULT 5 YEAR SERVICE	1	\$ 0.00	\$ 0.00
W0924	JD POWERTECH ENGINE	1	\$ 0.00	\$ 0.00
W1010	STANDARD WHEEL LOADER	1	\$ 0.00	\$ 0.00
W1110	5 SP POWERSHIFT TRANSMISSION	1	\$ 0.00	\$ 0.00
W1217	140 AMP ALTERNATOR	1	\$ 0.00	\$ 0.00
W1330	CHROME CURVED STACK	1	\$ 0.00	\$ 0.00
W1430	AIR INTAKE WITH PRECLEANER	1	\$ 0.00	\$ 0.00
W1510	STANDARD HYDRAULIC FAN	1	\$ 0.00	\$ 0.00
W1610	FUEL TANK W STD FILTER	1	\$ 0.00	\$ 0.00
W1910	PREMIUM CAB	1	\$ 0.00	\$ 0.00
W1940	7 INCH DISPLAY MONITOR	1	\$ 0.00	\$ 0.00
W1970	HYDRAU HYDRAULIC FLUID	1	\$ 0.00	\$ 0.00
W2010	STANDARD Z-BAR	1	\$ 0.00	\$ 0.00
W2120	STEERING WHEEL ONLY	1	\$ 0.00	\$ 0.00
W2240	PREMIUM SEAT	1	\$ 0.00	\$ 0.00
W2360	JOYSTICK CONTROLS	1	\$ 0.00	\$ 0.00
W2403	THREE FUNCTION HYDRAULICS	1	\$ 0.00	\$ 0.00
W2510	RIDE CONTROL	1	\$ 0.00	\$ 0.00
W2605	ENGLISH DECALS & MANUALS	1	\$ 0.00	\$ 0.00
W2715	15 AMP CONVERTER	1	\$ 0.00	\$ 0.00
W2890	NO PAYLOAD SCALE NO COUNTER	1	\$ 0.00	\$ 0.00
W3046	AXLE,STD REAR & HYD FRONT	1	\$ 0.00	\$ 0.00
W3120	MANUAL DIFFERENTIAL LOCK	1	\$ 0.00	\$ 0.00
W4934	20.5R25 1* L3 NBP RADIAL 3PC	1	\$ 0.00	\$ 0.00
W5540	FULL WIDTH FRONT FENDERS	1	\$ 0.00	\$ 0.00
W5610	LEFT SIDE STEPS ONLY	1	\$ 0.00	\$ 0.00
W5840	NO FORK FRAME	1	\$ 0.00	\$ 0.00
W5940	NO TINES	1	\$ 0.00	\$ 0.00
W7120	HALOGEN WORK & DRIVE LIGHTS	1	\$ 0.00	\$ 0.00
W8220	REAR HITCH & COUNTERWEIGHT	1	\$ 0.00	\$ 0.00
W8240	REAR CAMERA ONLY	1	\$ 0.00	\$ 0.00
W8298	NO STROBE BEACON OR BRACKET	1	\$ 0.00	\$ 0.00
W8350	EXTERIOR MIRRORS-HEAT&POWER	1	\$ 0.00	\$ 0.00

# Selling Equipment


**MACHINERY**
**Quote Id:** 28424609

**Customer:** UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT

W8370	RADIO - PREMIUM	1	\$ 0.00	\$ 0.00
W8450	AC CHARGE	1	\$ 0.00	\$ 0.00
W8560	HYD COUPLER-JRB 416 PATTERN	1	\$ 0.00	\$ 0.00
W8860	CUTTING EDGE BOLT ON - LONG	1	\$ 0.00	\$ 0.00
W8910	BUCKET-3.0 CU.YD (COUPLER)	1	\$ 0.00	\$ 0.00
<b>Standard Options Total</b>				<b>\$ 0.00</b>
<b>Dealer Attachments</b>				
PAPE	INCOMING FREIGHT	1	\$ 2,250.00	\$ 2,250.00
PAPE	DELIVERY	1	\$ 800.00	\$ 800.00
PAPE	BOOKS	1	\$ 600.00	\$ 600.00
<b>Dealer Attachments Total</b>				<b>\$ 3,650.00</b>
<b>Value Added Services Total</b>				<b>\$ 0.00</b>
<b>Suggested Price</b>				<b>\$ 179,150.00</b>
<b>Customer Discounts</b>				
<b>Customer Discounts Total</b>			<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Total Selling Price</b>				<b>\$ 179,150.00</b>

<b>Warranty Coverage</b>			
<b>Warranty Type</b>	<b>Coverage Term</b>	<b>Expiration Date</b>	<b>Days Remaining</b>
BASIC WARRANTY	BASIC 12M	08-Oct-2022	0
EXTENDED WARRANTY (POWERTRAIN & HYDRAULIC)	EXT PT;H W/ DIAG 24 M/3000 H	07-Oct-2023	201
STRUCTURALL	STRUCTURAL 36M/10000H	06-Oct-2024	566
EMISSIONS WARRANTY	EMISSION 60M/3000H	08-Oct-2026	1298



3



Quote Id: 28424609

---

Prepared For:  
**TOM FELLOWS**  
**UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT**

Prepared By: **RALPH GOODWIN**  
Pape Machinery, Inc.  
1925 E James Street  
Pasco, WA 99301  
Tel: 509-547-8813  
Mobile Phone: 509-995-4706  
Fax: 509-547-7959  
Email: rgoodwin@papemachinery.com

Date: 20 March 2023

28,000

Offer Expires: 19 April 2023

---

*Confidential*

**Quote Summary**

**Prepared For:**

TOM FELLOWS  
 UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT  
 TOM FELLOWS  
 3920 WESTGATE  
 PENDLETON, OR 97801

**Prepared By:**

RALPH GOODWIN  
 Pape Machinery, Inc.  
 1925 E James Street  
 Pasco, WA 99301  
 Phone: 509-547-8813  
 Mobile: 509-995-4706  
 rgoodwin@papemachinery.com

*This sale is subject to Papé's Terms and Conditions of Sale effective on the date hereof, which are incorporated in full by this reference. The Terms and Conditions of Sale are available at [www.pape.com/terms](http://www.pape.com/terms), and will also be sent by mail or e-mail to the purchaser upon request.*

**Quote Id:** 28424609  
**Created On:** 20 March 2023  
**Last Modified On:** 20 March 2023  
**Expiration Date:** 19 April 2023

<b>Equipment Summary</b>	<b>Selling Price</b>	<b>Qty</b>	<b>Extended</b>
2019 JOHN DEERE 524K-II LOADER - U.S Sourced - 1DW524KZVJF692788	\$ 162,650.00 X	1 =	\$ 162,650.00

**Equipment Total** **\$ 162,650.00**

**Quote Summary**

Equipment Total	\$ 162,650.00
SubTotal	\$ 162,650.00
Total	\$ 162,650.00
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 162,650.00</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

# Selling Equipment


**MACHINERY**
**Quote Id:** 28424609

**Customer:** UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT

## 2019 JOHN DEERE 524K-II LOADER - U.S Sourced - 1DW524KZVJF692788

**Equipment Notes:** MACHINE IS CURRENTLY ON RENT TO ODOT

**Hours:** 750

**Stock Number:** JF692788

**Selling Price**

\$ 162,650.00

Code	Description	Qty	Unit	Extended
7550DW	JOHN DEERE AC,20.5R25 L3,2SPL, RC,QC,2.75YD 7550DW	1	\$ 159,000.00	\$ 159,000.00

### Standard Options - Per Unit

W170C	JDLINK ULT 5 YEAR SERVICE	1	\$ 0.00	\$ 0.00
W0810	STANDARD GATHERING GROUP	1	\$ 0.00	\$ 0.00
W0924	FT4 ENGINE	1	\$ 0.00	\$ 0.00
W1010	STD 524K LOADER	1	\$ 0.00	\$ 0.00
W1110	TRANSMISSION WO AX DISC	1	\$ 0.00	\$ 0.00
W1215	130AMP ALTERNATOR	1	\$ 0.00	\$ 0.00
W1330	MUFFLER WITH CHROME EXHAUST	1	\$ 0.00	\$ 0.00
W1430	AIR INTAKE W PRECLEANER	1	\$ 0.00	\$ 0.00
W1510	STANDARD FAN DRIVE	1	\$ 0.00	\$ 0.00
W1610	FUEL TANK W STD FILTER	1	\$ 0.00	\$ 0.00
W1910	STEERING CYLINDER GREASED	1	\$ 0.00	\$ 0.00
W2010	ZBAR LINKAGE (ZB)	1	\$ 0.00	\$ 0.00
W2120	CONVENTIONAL STEERING	1	\$ 0.00	\$ 0.00
W2220	SEAT, CLOTH W AIR SUSPENSION	1	\$ 0.00	\$ 0.00
W2422	2 FN VLVE-JOYSTICK W FNR	1	\$ 0.00	\$ 0.00
W2510	RIDE CONTROL SYSTEM	1	\$ 0.00	\$ 0.00
W2605	ENGLISH DECALS	1	\$ 0.00	\$ 0.00
W2715	15 AMP CONVERTER	1	\$ 0.00	\$ 0.00
W2890	NO PAYLOAD SCALE	1	\$ 0.00	\$ 0.00
W3046	AXLE,STD REAR & HYD FRONT	1	\$ 0.00	\$ 0.00
W3120	AXLE MANUAL DIFF LOCK	1	\$ 0.00	\$ 0.00
W4934	20.5R25 1* L3 NBP RADIAL 3PC	1	\$ 0.00	\$ 0.00
W5540	FULL COV FR FNDR/R PLATFORM	1	\$ 0.00	\$ 0.00
W5610	LEFT SIDE STEPS	1	\$ 0.00	\$ 0.00
W7120	HD LED MARKER/TURN LIGHTS	1	\$ 0.00	\$ 0.00
W8220	CAST HITCH	1	\$ 0.00	\$ 0.00
W8310	OUTSIDE MIRRORS	1	\$ 0.00	\$ 0.00
W8422	CAB WITH AIR	1	\$ 0.00	\$ 0.00
W8450	AC CHARGE	1	\$ 0.00	\$ 0.00
W8560	ZBAR COUPLER	1	\$ 0.00	\$ 0.00
W8825	2.75YD CPLR BKT W CUT EDG	1	\$ 0.00	\$ 0.00
W9111	PREM RADIO AM/FM/WB/CD/XM	1	\$ 0.00	\$ 0.00
W9115	CAB FRESH AIR PRECLEANER	1	\$ 0.00	\$ 0.00



# Selling Equipment


**MACHINERY**
**Quote Id:** 28424609

**Customer:** UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT

W9131	REAR CAMERA ONLY	1	\$ 0.00	\$ 0.00
W9140	FIRE EXTINGUISHER	1	\$ 0.00	\$ 0.00
W9420	TRANSMISSION GUARDS	1	\$ 0.00	\$ 0.00
W9430	AUX BOTTOM GUARDS	1	\$ 0.00	\$ 0.00
W9460	LEVEL 2 SOUND PACKAGE	1	\$ 0.00	\$ 0.00
<b>Standard Options Total</b>				<b>\$ 0.00</b>
<b>Dealer Attachments</b>				
PAPE	INCOMING FREIGHT	1	\$ 2,250.00	\$ 2,250.00
PAPE	DELIVERY	1	\$ 800.00	\$ 800.00
PAPE	BOOKS	1	\$ 600.00	\$ 600.00
<b>Dealer Attachments Total</b>				<b>\$ 3,650.00</b>
<b>Value Added Services Total</b>				<b>\$ 0.00</b>
<b>Suggested Price</b>				<b>\$ 162,650.00</b>
<b>Customer Discounts</b>				
<b>Customer Discounts Total</b>			<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Total Selling Price</b>				<b>\$ 162,650.00</b>

<b>Warranty Coverage</b>			
<b>Warranty Type</b>	<b>Coverage Term</b>	<b>Expiration Date</b>	<b>Days Remaining</b>
BASIC WARRANTY	BASIC 12M	11-Jun-2022	0
STRUCTURALL	STRUCTURAL 36M/10000H	09-Jun-2024	447
EXTENDED WARRANTY (POWERTRAIN & HYDRAULIC)	EXT PT;H W/ DIAG 36 M/3000 H	09-Jun-2024	447
EMISSIONS WARRANTY	EMISSION 60M/3000H	11-Jun-2026	1179

4

Quote Id: 28424609

---

Prepared For:

**TOM FELLOWS**

**UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT**

Prepared By: **RALPH GOODWIN**

Pape Machinery, Inc.  
1925 E James Street  
Pasco, WA 99301

Tel: 509-547-8813

Mobile Phone: 509-995-4706

Fax: 509-547-7959

Email: [rgoodwin@papemachinery.com](mailto:rgoodwin@papemachinery.com)

Date: 20 March 2023

Offer Expires: 19 April 2023

---

*Confidential*

---

**Quote Summary**
**Prepared For:**

TOM FELLOWS  
 UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT  
 TOM FELLOWS  
 3920 WESTGATE  
 PENDLETON, OR 97801

**Prepared By:**

RALPH GOODWIN  
 Pape Machinery, Inc.  
 1925 E James Street  
 Pasco, WA 99301  
 Phone: 509-547-8813  
 Mobile: 509-995-4706  
 rgoodwin@papemachinery.com

*This sale is subject to Papé's Terms and Conditions of Sale effective on the date hereof, which are incorporated in full by this reference. The Terms and Conditions of Sale are available at [www.pape.com/terms](http://www.pape.com/terms), and will also be sent by mail or e-mail to the purchaser upon request.*

**Quote Id:** 28424609  
**Created On:** 20 March 2023  
**Last Modified On:** 20 March 2023  
**Expiration Date:** 19 April 2023

---

**Equipment Summary**

2019 JOHN DEERE 524K-II  
 LOADER - U.S Sourced -  
 1DW524KZVJF692788

Selling Price	Qty	Extended
\$ 171,950.00 X	1 =	\$ 171,950.00

---

**Equipment Total**

**\$ 171,950.00**

---

**Quote Summary**

Equipment Total	\$ 171,950.00
SubTotal	\$ 171,950.00
Total	\$ 171,950.00
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 171,950.00</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

# Selling Equipment


**MACHINERY**
**Quote Id:** 28424609

**Customer:** UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT

## 2019 JOHN DEERE 524K-II LOADER - U.S Sourced - 1DW524KZVJF692788

**Equipment Notes:** MACHINE IS CURRENTLY ON RENT TO ODOT

**Hours:** 750

**Stock Number:** JF692788

**Selling Price**

\$ 171,950.00

Code	Description	Qty	Unit	Extended
7550DW	JOHN DEERE AC,20.5R25 L3,2SPL, RC,QC,2.75YD 7550DW	1	\$ 159,000.00	\$ 159,000.00

### Standard Options - Per Unit

W170C	JDLINK ULT 5 YEAR SERVICE	1	\$ 0.00	\$ 0.00
W0810	STANDARD GATHERING GROUP	1	\$ 0.00	\$ 0.00
W0924	FT4 ENGINE	1	\$ 0.00	\$ 0.00
W1010	STD 524K LOADER	1	\$ 0.00	\$ 0.00
W1110	TRANSMISSION WO AX DISC	1	\$ 0.00	\$ 0.00
W1215	130AMP ALTERNATOR	1	\$ 0.00	\$ 0.00
W1330	MUFFLER WITH CHROME EXHAUST	1	\$ 0.00	\$ 0.00
W1430	AIR INTAKE W PRECLEANER	1	\$ 0.00	\$ 0.00
W1510	STANDARD FAN DRIVE	1	\$ 0.00	\$ 0.00
W1610	FUEL TANK W STD FILTER	1	\$ 0.00	\$ 0.00
W1910	STEERING CYLINDER GREASED	1	\$ 0.00	\$ 0.00
W2010	ZBAR LINKAGE (ZB)	1	\$ 0.00	\$ 0.00
W2120	CONVENTIONAL STEERING	1	\$ 0.00	\$ 0.00
W2220	SEAT, CLOTH W AIR SUSPENSION	1	\$ 0.00	\$ 0.00
W2422	2 FN VLVE-JOYSTICK W FNR	1	\$ 0.00	\$ 0.00
W2510	RIDE CONTROL SYSTEM	1	\$ 0.00	\$ 0.00
W2605	ENGLISH DECALS	1	\$ 0.00	\$ 0.00
W2715	15 AMP CONVERTER	1	\$ 0.00	\$ 0.00
W2890	NO PAYLOAD SCALE	1	\$ 0.00	\$ 0.00
W3046	AXLE,STD REAR & HYD FRONT	1	\$ 0.00	\$ 0.00
W3120	AXLE MANUAL DIFF LOCK	1	\$ 0.00	\$ 0.00
W4934	20.5R25 1* L3 NBP RADIAL 3PC	1	\$ 0.00	\$ 0.00
W5540	FULL COV FR FNDR/R PLATFORM	1	\$ 0.00	\$ 0.00
W5610	LEFT SIDE STEPS	1	\$ 0.00	\$ 0.00
W7120	HD LED MARKER/TURN LIGHTS	1	\$ 0.00	\$ 0.00
W8220	CAST HITCH	1	\$ 0.00	\$ 0.00
W8310	OUTSIDE MIRRORS	1	\$ 0.00	\$ 0.00
W8422	CAB WITH AIR	1	\$ 0.00	\$ 0.00
W8450	AC CHARGE	1	\$ 0.00	\$ 0.00
W8560	ZBAR COUPLER	1	\$ 0.00	\$ 0.00
W8825	2.75YD CPLR BKT W CUT EDG	1	\$ 0.00	\$ 0.00
W9111	PREM RADIO AM/FM/WB/CD/XM	1	\$ 0.00	\$ 0.00
W9115	CAB FRESH AIR PRECLEANER	1	\$ 0.00	\$ 0.00

# Selling Equipment


**MACHINERY**
**Quote Id:** 28424609

**Customer:** UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT

W9131	REAR CAMERA ONLY	1	\$ 0.00	\$ 0.00
W9140	FIRE EXTINGUISHER	1	\$ 0.00	\$ 0.00
W9420	TRANSMISSION GUARDS	1	\$ 0.00	\$ 0.00
W9430	AUX BOTTOM GUARDS	1	\$ 0.00	\$ 0.00
W9460	LEVEL 2 SOUND PACKAGE	1	\$ 0.00	\$ 0.00
<b>Standard Options Total</b>				<b>\$ 0.00</b>
<b>Dealer Attachments</b>				
PAPE	INCOMING FREIGHT	1	\$ 2,250.00	\$ 2,250.00
PAPE	DELIVERY	1	\$ 800.00	\$ 800.00
PAPE	BOOKS	1	\$ 600.00	\$ 600.00
PAPE	UPGRADE 3RD VALVE INSTALLATION	1	\$ 4,800.00	\$ 4,800.00
PAPE	UPGRADE TO 3.0 CU. YD. COUPLER BUCKET	1	\$ 4,500.00	\$ 4,500.00
<b>Dealer Attachments Total</b>				<b>\$ 12,950.00</b>
<b>Suggested Price</b>				<b>\$ 171,950.00</b>
<b>Customer Discounts</b>				
<b>Customer Discounts Total</b>			<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Total Selling Price</b>				<b>\$ 171,950.00</b>

**Warranty Coverage**

Warranty Type	Coverage Term	Expiration Date	Days Remaining
BASIC WARRANTY	BASIC 12M	11-Jun-2022	0
STRUCTURALL	STRUCTURAL 36M/10000H	09-Jun-2024	447
EXTENDED WARRANTY (POWERTRAIN & HYDRAULIC)	EXT PT;H W/ DIAG 36 M/3000 H	09-Jun-2024	447
EMISSIONS WARRANTY	EMISSION 60M/3000H	11-Jun-2026	1179